

REL – TA Petro

'OPIS Wholesale' pricing





Single vendor approach – All TA/Petro US Stations

- ➤ Offering the largest truck parking lots
- ➤ Industry leading truck maintenance and tire offerings
- ➤ Widest variety of full service and fast-food restaurants
- ➤ largest number of showers per site

TRAVELCENTERS OF AMERICA NAMED USA TODAY 10BEST READERS' CHOICE TRAVEL AWARD WINNER

TRAVELCENTERS OF AMERICA WINS BEST GAS STATION BRAND IN USA TODAY 10BEST READERS' CHOICE TRAVEL AWARD



WESTLAKE, OHIO – JULY 1ST, 2022 - TRAVELCENTERS OF AMERICA INC. (NASDAQ: TA), THE NATION'S LARGEST PUBLICLY TRADED FULL-SERVICE TRAVEL CENTER NETWORK, WAS TODAY NAMED ONE OF THE WINNERS FOR BEST GAS STATION BRAND IN THE COUNTRY IN USA TODAY'S 10BEST READERS' CHOICE 2022.

REL Fuel Program Highlights

'cost plus zero' pricing





REL is pleased to announce an improved discount to COST PLUS ZERO pricing at <u>most</u> US based TA/Petro locations for all FedEx Ground TSPs!

- Discount is now Cost Plus Zero (OPIS Wholesale) pricing at all TA/Petro company store locations
 - There are a small number of franchise locations with a slightly lower discount, contact us for questions
- OPIS Wholesale pricing is the reference used to determine fuel supplement pay in your TSPA
 - This pricing is also used to determine FXG pricing for fuel at it's pumps
 - REL TA Petro pricing now effectively matches FXG pricing
- The REL card can be used at all FXG fueling locations, as well as all fuel locations currently approved on T-Chek
- All transactional data automatically migrates to FXG for IFTA fuel tax reporting and fuel supplement pay

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REL Fuel Program Highlights

'cost plus zero' pricing





Uses existing card platform

- Migrates data automatically to FXG
- No manual receipt collection/turn in
- No change to fuel supplement or IFTA transaction data flows to both settlement AND fuel tax for IFTA reporting
- O No additional fees fee structure remains identical to current program

Requires participant to obtain "new" Tchek card

- REL works with TSP to replace 1 or 2 days
- Old card is active until new card is used
- No manual activation of new card

New card functions exactly like old card

- Works at all locations including FXG sites
- Maintains existing discounts at NON TA locations
- Adds REL TA/Petro discount of Cost Plus Zero pricing to card at MOST locations
 - SOME franchise locations have slightly different discounts, please contact us directly for information
- **Please note with this discounted pricing, TA/Petro only offers standard points which may affect your drivers' incentive program.

 Please call us for further details

Process is extremely simple

- o Requires truck number, CDAS number, entity name, and terminal location to send cards
- o Self enrollment available through our website
- New cards sent to terminal usually within 1-2 days

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- Access the fuel enrollment page at https://zfrmz.com/xzwAXyM2OKeU9tJQpdte
- Complete all data fields including truck number and domicile terminal number and submit
 - ➤ If more than one truck, simply submit additional forms for each truck otherwise you can download our mass load spreadsheet from the webpage and send it to fuelprogram@teamrel.com
- Once we receive your request, you will receive an email from: notifications@zohosign.com (Check Junk Mail too)
 - > Email is an electronic signature packet (one page for each truck)
 - > Sign pages electronically and submit
 - > REL will order new cards that should arrive 1-2 days after signatures completed
- For additional questions, please email us at fuelprogram@teamrel.com and we will contact you for further description of program

Key Points

Discount now at OPIS wholesale!





- Program open to all FXG TSP's
- No additional contract to sign
 - Requires a one-page acknowledgement of program with REL sent electronically
- Requires "new" Tchek card
 - Enrollment completed by REL, signed by TSP
 - TSP receives new cards within a few days, hands new cards to drivers and destroys old cards
- Migrates data automatically to FXG
 - NO MANUAL RECEIPTS REQUIRED
 - Fuel supplement pay
 - > IFTA fuel transaction reporting
- Card used exactly like old card
 - Can be used at FXG fuel locations at their price
 - Keeps all other discounts currently in place <u>but note the REL TA/Petro discount only includes standard points</u>
 - Can be used at any currently approved external fuel solution
 - o May be used for DEF, oil, or any other product existing card is used for today including fleet net road calls
 - Settlement deducted weekly exactly like today
- NEW CARD APPLIES THE REL FUEL DISCOUNT OF OPIS WHOLESALE AT MOST TA/PETRO'S IN U.S.
 - *** SOME FRANCHISE STORES HAVE SLIGHTLY DIFFERENT DISCOUNTS PLEASE CONTACT US DIRECTLY FOR QUESTIONS

REL Fuel Discount





TSP's enrolling multiple existing trucks into program

- For enrolling multiple trucks, this form is available online at <u>Financial Solutions | Rolling Equity Leasing (teamrel.com)</u> or contact us and we will send
- Complete all fields in form and email to fuelprogram@teamrel.com
- We will send you prefilled digital enrollment forms one for each truck
- Digitally sign the form and we'll order new cards
- New cards should be delivered to domicile location within 1-2 days

UNIT	CONTRACTOR	ENTITY NAME	CDAS#	TERMINAL	Phone	Email	FedEx V Number
Tractor Number	Authorized Representative	Company Name	CDAS#	Domicile Location	Number	Address	TSP Number
12345	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12346	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12347	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12348	John Smith	Smith Trucking	C1234567	462	608 999-9999	pmckay@teamrel.com	V0012345
12349	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12350	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12351	John Smith	Smith Trucking	C1234567	432	608 999-9999	pmckay@teamrel.com	V0012345
12352	John Smith	Smith Trucking	C1234567	465	608 999-9999	pmckay@teamrel.com	V0012345
12353	John Smith	Smith Trucking	C1234567	465	608 999-9999	pmckay@teamrel.com	V0012345
12354	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12355	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12356	John Smith	Smith Trucking	C1234567	474	608 999-9999	pmckay@teamrel.com	V0012345
12357	John Smith	Smith Trucking	C1234567	461	608 999-9999	pmckay@teamrel.com	V0012345
12358	John Smith	Smith Trucking	C1234567	432	608 999-9999	pmckay@teamrel.com	V0012345
12359	John Smith	Smith Trucking	C1234567	432	608 999-9999	pmckay@teamrel.com	V0012345

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New card image











REL 2022 Fuel Program

For additional information please contact us through

Financial Solutions | Rolling Equity Leasing (teamrel.com)

Or email <u>fuelprogram@teamrel.com</u>



Your equity in the safe lane.

REL Corp VF - YouTube



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